

QUARTER 2 | JULY 2025



### FINANCIAL PERFORMANCE HIGHLIGHTS

- The Company recorded revenue of IDR 1.923 billion in the second quarter of 2025, marking a 35,7% year-on-year (YoY) increase from IDR 1.418 billion in 2Q24. This growth was underpinned by higher average selling prices across all major product segments.
- Gross profit rose 37,8% YoY to IDR 599 billion, with gross margin expanding to 31,1%, compared to 30,6% in the same period last year. The improvement reflects ongoing cost optimization efforts and favorable pricing dynamics.
- Operating profit grew 47,5% YoY to IDR 510 billion, driven by disciplined cost management and a continued focus on high-margin product lines.
- Net profit surged 56,1% YoY to IDR 405 billion, with net margin improving to 21,1% from 18,3% in 2Q24, demonstrating the Company's ability to sustain strong profitability despite seasonal headwinds.
- Profit attributable to owners of the parent (PATMI) rose 56,0% YoY to IDR 352 billion.
- Earnings before interest, taxes, depreciation, and amortization (EBITDA) increased 39,2% YoY to IDR 597 billion, with an EBITDA margin of 31,0%, supported by robust pricing and stable cost control.

#### **ASSETS & LIABILITIES POSITION**

- Total assets grew 3,3% to IDR 8.353 billion, while total equity increased to IDR 5.957 billion, maintaining a solid capital structure.
- Total liabilities rose 9,8% to IDR 2.397 billon. Key ratios remained healthy, with a debt-to-asset ratio of 0,29 and a debt-to-equity ratio of 0,40, reflecting prudent financial management.

STATEMENT OF PROFIT & LOSS						
In IDR billion	2Q25	2Q24	YoY	1H25	1H24	YoY
Revenue	1.923	1.418	35,7%	3.590	2.695	33,2%
Gross Profit	599	435	37,8%	1.173	804	45,9%
Margin	31,1%	30,6%		32,7%	29,9%	
Operating Profit	510	346	47,5%	967	650	48,8%
Margin	26,5%	24,4%		26,9%	24,1%	
Net Profit	405	260	56,1%	761	486	56,7%
Margin	21,1%	18,3%		21,2%	18,0%	
Profit Attributable to Owners of the Company	352	226	56,0%	657	423	55,2%
Margin	18,3%	15,9%		18,3%	15,7%	
EBITDA	597	429	39,2%	1.140	818	39,4%
Margin	31,0%	30,2%		31,7%	30,3%	

STATEMENT OF FINANCIAL POSITION						
In IDR billion	1H25	2024	%			
Assets	8.354	8.084	3,3%			
Liabilities	2.397	2.184	9,8%			
Equity	5.957	5.900	1,0%			

COMPANY PROFILE	SHARE INFORMATION	SHAREHOLDERS STRUCTURE	CONTACT US	
PT Sumber Tani Agung Resources Tbk (STAA) is a publicly listed oil palm company headquartered	Share Price Data (as of 21st July 2025):	PT Malibu Indah Lestari (%): 36,69		
in Medan, North Sumatra. STAA has cultivated over 49.395 hectares of oil palm plantations and has operation across five provinces in Indonesia: North Sumatra, South Sumatra, Riau, West Kalimantan, and Central Kalimantan.  The company manages an integrated business	Ticker on IDX STAA	PT Kedaton Perkasa (%):	Kevin Wijaya  Head of Investor Relation Phone: +628116246262	
	Last Closing Price (IDR)         830           Outstanding Share         10.903 mn	PT Pelita Sukses Sejati (%):	Email: investor.relations@sta.co.id  PT Sumber Tani Agung Resources Tbk	
process, overseeing 15 palm oil estates, 10 palm oil mills, 1 kernel crushing plant, 1 solvent extraction plant powered by a biogas power plant and 1	<u> </u>	Public (%)	www.sta.co.id	
refinery and fractionation	Market Cap (IDR Bn) 9.050	28,19		



QUARTER 2 | JULY 2025



#### **PRODUCTION HIGHLIGHTS**

- Total Fresh Fruit Bunch (FFB) production in 2Q25 reached 275.248 tons, up 4,8% YoY, supported by a 4,4% increase in nucleus output and 9,2% growth from plasma. For 1H25, total FFB production rose 7,0% YoY to 515.122 tons.
- FFB yields improved across both segments, with 2Q25 nucleus yields at 6,3 tons/ha (+4,5%) and plasma at 4,9 tons/ha (+4,4%). **Overall FFB** yield for 1H25 rose 6,5% YoY to 11,5 tons/ha.

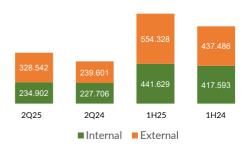
#### MILLING & EXTRACTION PERFORMANCE

- A total of 563.444 tons of FFB was processed in 2Q25, up 20,6% YoY, supported by a 3,2% increase in internal crop and a 37,1% rise in external crop volumes.
- CPO production grew 22,5% YoY to 119.393 tons, while PK output increased 27,7% to 27.269 tons. Extraction rates remained stable at 21,2% for CPO and 4,8% for PK.

### **SALES VOLUME & AVERAGE SELLING PRICE**

- CPO sales volume reached 86.837 tons, down 4,2% YoY. PK sales stood at 9.130 tons, while CPKO sales rose significantly by 37,1% YoY to 15.507 tons.
- Average selling prices (net of export tax and levy) improved across all major products in 2Q25, supporting overall revenue performance.

CPO : IDR 13.795/kg (+9,8% YoY)
 PK : IDR 13.098/kg (+79,1% YoY)
 CPKO : IDR 28.712/kg (+78,6% YoY)



FFB Processed (Ton)

PRODUCTION & YIELD						
(in ton and ton/ha)	2Q25	2Q24	YoY	1H25	1H24	QoQ
Nucleus						
FFB Production	249.814	239.267	4,4%	466.748	438.794	6,4%
FFB Yield	6,3	6,0	4,5%	11,7	11,0	6,4%
Plasma						
FFB Production	25.433	23.291	9,2%	48.375	42.525	13,8%
FFB Yield	4,9	4,7	4,4%	9,3	8,6	8,7%
Total						
FFB Production	275.248	262.558	4,8%	515.122	481.319	7,0%
FFB Yield	6,1	5,9	4,3%	11,5	10,8	6,5%

SALES VOLUME & PRICE						
(in ton and IDR/kg)	2Q25	2Q24	YoY	1H25	1H24	QoQ
Sales volume						
СРО	86.837	90.624	(4,2%)	170.416	178.498	(4,5%)
PK	9.130	6.491	40,6%	16.284	13.738	18,5%
СРКО	15.507	11.309	37,1%	28.253	21.761	29,8%
Avg. Selling Price						
(net of export tax and levy)						
СРО	13.795	12.562	9,8%	14.204	12.357	14,9%
PK	13.098	7.313	79,1%	12.350	6.608	86,9%
СРКО	28.712	16.073	78,6%	27.131	14.459	87,6%



**CPO & PK Production Rate (Ton)** 



QUARTER 2 | JULY 2025

### **COMPANY ACTIVITIES HIGHLIGHTS**

# STAA CONVENES ANNUAL AND EXTRAORDINARY GENERAL MEETINGS FOR FISCAL YEAR 2024 AND EXTRAORDINARY GENERAL MEETINGS FOR BUYBACK APPROVAL





On May 23<sup>rd</sup> 2025, PT Sumber Tani Agung Resources Tbk (STAA) held its Annual and Extraordinary General Meetings of Shareholders for the 2024 fiscal year, reinforcing its commitment to governance and accountability. A cash dividend of IDR 55 per share was approved. To support growth, STAA appointed Mr. Nharong Somchit as Director and Mr. Julian Christopher Hill as Independent Commissioner. The company also advanced key expansions, including an additional Palm Oil Mill, the Kernel Crushing Plant upgrade in Tebing Tinggi, and the ongoing refinery construction in Dumai.

On June 11<sup>th</sup> 2025, In a separate Extraordinary General Meeting of Shareholders, STAA secured shareholder approval for a share buyback program of up to IDR 200 billion. This initiative is designed to enhance shareholder value, improve capital structure flexibility, and support potential future corporate needs. The buyback will be funded through internal cash reserves and will not disrupt operations or affect compliance with Indonesia Stock Exchange free float regulations.

#### **INVESTORTRUST AWARD FOR BEST INVESTORTRUST COMPANIES 2025**







On May 27<sup>th</sup>, 2025, PT Sumber Tani Agung Resources Tbk (STAA) was honored as one of the Best InvestorTrust Companies 2025 in the Medium Cap category at an awards ceremony held at The Sultan Hotel & Residence, Jakarta. The event celebrated publicly listed companies that have demonstrated strong investor confidence through transparency, consistent performance, and long-term value creation. This recognition affirms STAA's ongoing commitment to good corporate governance, operational integrity, and delivering sustainable value to all stakeholders.



QUARTER 2 | JULY 2025

# STAA ACHIEVES KEY DOWNSTREAM MILESTONE WITH STAOF COMMISSIONING AND FIRST EXPORT SHIPMENT













On 10<sup>th</sup> July 2025, PT Sumber Tani Agung Resources Tbk (STAA) officially commissioned PT Sumber Tani Agung Oils & Fats (STAOF) in Dumai, its first refinery—marking a major milestone in the company's downstream strategy. With a processing capacity of 2.000 tons per day, supported by 64.000 tons of storage tanks and a jetty for vessels up to 50.000 DWT, STAOF strengthens STAA's integrated operations and value-added capabilities.

Following the commissioning, STAA successfully completed its first export shipment of 9.000 metric tons of RBD Palm Olein to the Middle East. The MT. Maritime Kelly Anne berthed at Jetty 1 on 15 July 2025 at 2:36 AM and sailed on 16 July 2025 at 11:28 PM.

This achievement marks a significant step in STAA's commitment to downstream growth, operational excellence, and international market expansion.